IRON GRID
ELITE SOLUTIONS

CAPABILITY STATEMENT

Infrastructure Program & Project Management

Specializing in Telecommunications, Wireless & EV Charging Infrastructure

UEI VZXNM92BEKD5 | **CAGE** 208G2 | **SAM.gov** Active | **SBA** SDVOSB · VOSB | **CA DVBE** #2051441 | **CA SB** (Micro)

IronGrid Elite Solutions is an SBA-certified Service-Disabled Veteran-Owned Small Business (SDVOSB) providing infrastructure program and project management. We help agencies, utilities, carriers, tower companies, and prime contractors plan, permit, and coordinate telecom and EV charging projects from site evaluation through closeout.

CORE COMPETENCIES

- **Program & project management (PMO):** multi-site telecom and EV charging deployments, from planning to closeout.
- **Wireless lease & agreement advisory:** lease change review, NPV and market-rent analysis, and carrier and tower-company negotiation support.
- **Site, real estate & utility coordination:** site selection and due diligence, power and make-ready planning, utility interface.
- **Permitting & regulatory coordination:** AHJ and right-of-way submittals, inspections, and compliance tracking.
- **Schedule, budget & administrative support:** integrated schedules, vendor management, records, and status reporting.
- **Construction oversight & closeout:** field coordination, commissioning support, and as-built and closeout documentation.

LEADERSHIP EXPERIENCE

- Managed an **extensive portfolio of infrastructure projects**, including telecom programs involving **AT&T, Verizon, and Crown Castle**.
- **20+ years** in utility, telecommunications, and EV infrastructure project management.
- Negotiated **numerous wireless leases**, renewals, and modifications; managed tower-company build-to-suit and colocation programs.
- **75+ simultaneous** right-of-way smart kiosk submittals in San Diego and Oakland.

Experience reflects prior roles of company leadership.

DIFFERENTIATORS

- **Veteran-led:** SBA-certified SDVOSB founded by a service-disabled USMC veteran; California-certified DVBE.
- **Both sides of the table:** carrier-side program experience applied to landlord and agency advisory.
- **Owner-side oversight:** field execution coordinated through qualified, licensed delivery partners.
- **Manufacturer-agnostic EV expertise:** Authorized Value Added Reseller, Autel Energy North America.

COMPANY DATA

Legal name	IronGrid Elite Solutions
Entity	S-Corporation
Established	2026
UEI	VZXNM92BEKD5
CAGE	208G2
Coverage	CA · NV · AZ · FL
Insurance	$1M / $2M GL

NAICS CODES

541611 Admin. & General Mgmt. Consulting (Primary)

541618 Other Mgmt. Consulting (Utilities & Telecom)

531390 Real Estate Consulting (Other Real Estate Activities)

561110 Office Administrative Services

CERTIFICATIONS

SBA VetCert SDVOSB & VOSB

California DVBE #2051441

California SB (Micro)

HOW WE DELIVER

1 Plan
Site evaluation, scope, budget, and integrated schedule.

2 Permit
Utility applications, AHJ submittals, and approvals.

3 Coordinate
Partners, vendors, inspections, and field progress.

4 Close out
Commissioning, as-built records, and final turnover.

Who we support: federal and municipal agencies, utilities, carriers and tower companies, prime contractors, and property owners.

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